

FINE WINES & SPIRITS AUCTIONS

POST-SALE REPORT

AUTUMN 2020 ♦ HONG KONG



CHRISTIE'S



REMARKABLE RESULTS FOR FINE WINES AND SPIRITS AUCTIONS

Christie's held two wines and spirits auctions in Hong Kong on 5 December 2020 which yielded remarkable results, realising a sale total of HK\$46 million and a sell-through rate (by lot) of 97% across the two sales. The first sale, "A Wonderful Domaine de la Romanée-Conti Collection", was 100% sold, while the second sale, "Finest & Rarest Wines and Spirits Including A Magnificent Collection of Karuizawa", saw fantastic results achieved for Japanese whisky, premium *Juyondai* sake, Burgundy, Bordeaux, and German wine from Egon Müller.

Competitive bidding was observed throughout the sale, with bidders participating from around the world across 31 countries.

 LIVE AUCTION TOTAL
HKD46 million
USD5.98 MILLION



42%
OF LOTS ACROSS ALL
FOUR SALES SOLD ABOVE
HIGH ESTIMATE

A WONDERFUL DOMAINE DE LA ROMANÉE-CONTI COLLECTION

SINGLE-OWNER SALE



SALE TOTAL:

HK\$20.5 million

US\$2.62 MILLION

100%

SOLD BY LOT

25%

ABOVE **HIGH ESTIMATE**

TOP LOT OF
A WONDERFUL DOMAINE DE LA
ROMANÉE-CONTI COLLECTION

DOMAINE DE LA ROMANÉE-CONTI,
ROMANÉE-CONTI 2007
3 bottles per lot

Estimate: HK\$300,000-420,000

Price realised: HK\$562,500/ US\$72,889



FINEST & RAREST WINES AND SPIRITS

INCLUDING A MAGNIFICENT COLLECTION OF KARUIZAWA



COLLECTION SALE TOTAL:

HK\$25.6 million

US\$3.318 MILLION



137%
ABOVE **LOW ESTIMATE**

30%
OF LOTS SOLD VIA
CHRISTIE'S LIVE™





TOP LOT OF
THE COLLECTION OF KARUIZAWA

KARUIZAWA BLUE & GOLD GEISHA
40 YEAR OLD
2 bottles (700ml) per lot

Estimate: HK\$220,000-300,000.
Price realised: HK\$325,000/ US\$42,113

INTENSE BIDDING BY COLLECTORS FROM 31 COUNTRIES ACROSS 4 CONTINENTS



“Single-over collections continue to be the focal highlight of our sales, reflected by the private collection of DRC which was 100% sold. A robust market response and strong prices were seen across all types of wines, with 100% sell-through rate achieved by the collections of Scottish and Japanese whiskies (sale totals 1.4 times over low estimates) and Juyondai premium sake (sale totals 1.4 times over low estimates), as well as German wine from Egon Müller (sale totals more than 2 times over low estimates). Bordeaux and Burgundy wines from legendary chateaux continued to attract avid bidding and fetched exceptional prices.”

– **Michelle Chan**
Head of Wine, Christie's Asia Pacific



SALE HIGHLIGHTS

OTHER TOP PERFORMING LOTS



**DOMAINE DE LA ROMANÉE-CONTI,
MONTRACHET 2005**
6 bottles per lot
Estimate: HK\$350,000-450,000
Price realised: HK\$500,000/ US\$64,790



**DOMAINE DE LA ROMANÉE-CONTI,
MONTRACHET 2011**
3 bottles per lot
Estimate: HK\$ 120,000-170,000
Price realised: HK\$250,000/ US\$32,395



PENFOLDS GRANGE 1951
1 bottle per lot
Estimate: HK\$ 150,000-HKD 200,000
Price realised: HK\$237,500/ US\$30,775



JUYONDAI RYUSEN HAKUUNKYORAI
4 bottles (720ml) per lot
Estimate: HK\$ 32,000-40,000
Price realised: HK\$47,500/ US\$6,155

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